

## Business Case

There are certain users within your organization who have light usage within their ERP system.

More often, these users (usually large in numbers) only require to view information or enter data repetitively or give approvals. Their scope of work vis-à-vis the ERP is restricted and yet, they consume costly, concurrent full-access licenses whenever they login to their Microsoft Dynamics NAV solution using the rich client.

You require to scale-up users but are un-willing to invest further because of higher licensing costs.

NAV|Lite™ initiative has brought a new paradigm to address the business case and provide you with an ability to get more out of their Microsoft Dynamics NAV ERP investments.

NAV|Lite™ enables you to easily extend the reach of the ERP solution to virtually everyone within your organization – at a fraction of the full user license cost !

NAV|Lite™ works in conjunction with Microsoft Dynamics NAV Light User licensing and offers you a completely web-based experience to access the ERP.

## Nav|Lite uses light user license to reduce your license investments

### What is NAV|Lite™?

It is a software suite which provides a web user interface for Microsoft Dynamics NAV users.

The point to note is that a light user client license price is only **10%** of the full access concurrent user license. This is however possible only if you are using Microsoft Dynamics NAV 2009 or 2009 SPI or 2009 R2. You are planning to buy the latest version that is Microsoft Dynamics NAV 2009 R2, so it will work for you.

### Is the light user license same as full access concurrent user license?

No. It is better in some aspects:

- It gives a better response time from the solution as the client end software is just the browser.
- The client machine does not need any client software and hence it can be a very light machine just good enough to run an internet browser.
- Even the smart phones can use it if they can open a browser. A special page can be designed which suits the small screen of the handheld.

- Functionality wise it cannot do everything that a concurrent user license can do. But it can do almost everything and is **90%** cheaper.

### Who can use the light user license in your organization?

A large group of users who need access to limited functionalities:

- Occasional users like Executive heads who need to access ERP for only viewing reports or giving approvals or
- Those need who need repetitive access, like the data entry.

## Pay less, get more and SAVE BIG

### What are the additional investment for being able to use the light user access license?

NAV|Lite™ software suite has to be purchased and some additional investments in implementation services to enable the light user web interface.

### How does it help bring the ERP investment down for you?

You buy only a few full access concurrent user license and a larger number of light user license and save a large sum. You spend a part of savings in license fee for NAV|Lite™ suite and implementation services.

### Is that all?

At a later date when the ERP takes roots in your organization, you

will like to spread its usage to many more users within and outside your organization.

This becomes a lot easier with the ease of such addition. The user system configuration is low and the light user license is only **10%** of the Full access concurrent user license. With an all pervasive ERP usage your ERP gets leverage to the hilt.

