

NAVISION®

Facts in Brief

Navision integrates systems at XLRI and gives them the analysis tools to monitor financial activities.

A large number of disconnected financial systems at the leading management education institute in India were replaced by one integrated software solution, Microsoft Business Solution – Navision.

Business Challenge:

XLRI, one of the top 10 management education institute in India is involved in management education, management consultancy, researches and distant education. XLRI has grown enormously in last five years and has become very popular for management studies and consulting projects. They needed an integrated information solution for their financial system, which has become quite complex with the growth experienced. This system had to be one, which captures all information at source and empowers the users with as much analysis and control as needed and yet keep it simple to use.

Business Solution:

Microsoft Business Solution- Navision, suitably modified, helped XLRI to integrate all their data on to one database where everyone from Director, Financial Controller, Managers, Faculty and operational staff easily access the information they needed.

Server Platform:

Navision RDBMS on Windows® NT™

Workstations:

At present, the software is licensed for 5 concurrent workstations which work on Windows 9X, XP and Window 2000.

Functional Areas:

General Ledger, Allocations, Budgets, Account Schedules, Responsibility Centres, Change Log, Cash Manager, Bank Account Management, Cheque Writing, Bank Reconciliation; Basic Receivables and Sales Invoicing; Sales Tax; Basic Payables and Purchase Invoicing; Inventory, Multiple Locations, Item Charges; Basic Human Resources, India Payroll, Basic Payroll, Salary Processing, Tax on Employee Income; Basic Fixed Assets, Insurance, Maintenance and Allocations.

Xavier Labour Relations Institute (XLRI), Jamshedpur, India

XLRI had been using standard accounting package along with a number of databases and spreadsheets to manage the information at the institute. The purpose of the accounting package was to generate the final reports in a manner available in the software. Accounts database, payroll application, attendance database, leave database, MDP databases, admission databases and a host of excel based information system were in use.

Problems faced

Bank reconciliation was very tedious, MIS was just not adequate, reports were not meeting the requirements, there was too much of duplication of data entry and record keeping. The duplication and redundancy necessitated a lot of reconciliation and consequently a large amount of man-days consumed in either sorting out the differences in various systems or generating new reports required, often rearrangement of data generated from various systems for managing the institute.

Solution

The integrated solution offered a perfect answer to all the problems. Over and above solving the problems it enabled XLRI in more ways than one to use the system in a totally new way.

It ensured that all information in the system is leveraged to the hilt.

With one composite repository of data regarding MDP clients/prospects, consultancy clients, alumni, placement clients, visiting faculty, applicants for admission test, all suppliers and associates in one place, the industry linkages of the institute is increased exponentially.

Empowered the users with information and analysis tools

With the data an analysis is available to all users as per their need. The response time of the institute to all actions got enhanced at all fronts. For example the course wise, area wise, faculty wise, client wise, year wise analysis of the proposed courses ensures a better fitment of the offerings of the institute to the needs of the industry and ensure a better occupancy in the respective courses.

Software manages the inventory

ROL, ROQ and other details of inventory items have been set up. The material-planning module automatically generates the purchase orders for the items, which have gone below the ROL.

Investment is future proofed in MBS-Navision

The software has been designed on the state of the art .net technology, uses the best architectural design, is bug free (over 1,60,000 installations) very robust, well documented with field level help built into the application.

This solution is scalable to multiple location, multiple currency, multiple language, partner collaboration, user/student /supplier /partner portals, commerce gateways, commerce portals, seamless web integration and any amount of customization.

Over and above this Microsoft guarantees that regular technology upgrades will be available in future so that client is always on the forefront of technology supporting your application.

Fast implementation and user training are the best features of the solution

The software was operational within 90 days even with a lot of customisation. The field level help ensures that the user can even learn and relearn the software easily with minimal assistance from the Samadhan who were the implementers.

We are happy when the client is happy

Expressing satisfaction on the entire implementation process, Father James Santhanam SJ, financial controller of XLRI in a mail dated 27th November 2004 to Mr. Manoj Tiwari, CEO of Samadhan mentioned "Dear Manoj, Right at the outset, I should place on record my great appreciation for the professionalism you have shown in

implementing the Navision Package. Needless to say, all my meetings with you have been very fruitful and enjoyable. You do have a pleasant personality and right disposition towards life. Keep it up."

XLRI joins the elite educational institutions of the world who use MBS Navision.

More than 350 academic institutes across the globe have deployed Microsoft® Business Solutions that include Australian Quality Council, Brisbane Catholic Education, Cairns Region Group Apprentices Limited, Study Group Australia, The University of Newcastle Research Associates, University of Queensland Union, The International School of Brussels, The Bibliocentre (Centennial College), IMS Learning A/S, International Business College, Cambridge Education Associates Ltd, Connexions Staffordshire, Eton College, IAM Fleet, Le Cordon Bleu - London, Learning & Teaching For Scotland, Ruskin College, The London Board of Schools, Makerere University, Maseno University, Morogoro Vocational Training and Service Center, University College of Lands and Architectural Studies, Auckland Institute of Studies Ltd, International School of Bergen, King Mongkut's University of Technology, Rangsit University to name a few.

Contact for further information:

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XLRI speaks for Samadhan and MBS Navision



XLRI JAMSHEDPUR

C. H. Area (East), Post Box 222, Jamshedpur 831 001, Phone : (0657) 2225506 (7 lines), Fax : 0657-2227814

Dated: 15th March 2005

Mr. Manoj Tiwari
Samadhan
806, Mahabir Tower,
Main Road, Ranchi

Subject: System acceptance

Reference: Our order to you for Microsoft Business Solution – Navision

Dear Mr. Tiwari,

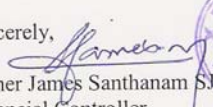
We have tested the software as per the test plan proposed by us. We have also gone through the Acceptance Walk-Through and found the application system delivered by you to conform to our requirement as laid out in the "Project Charter dated 28th June 2004, "Functional Requirement Document dated 11th July 2004 and Enterprise design document dated 2nd September 2004.

We would also like to place on record our appreciation for the following aspects of the project handled by you:

1. The professional manner in which Samadhan handled the entire project.
2. The adherence to the time frame stipulated in Project Charter. We signed the project charter on 6th July 2004 and got our configured system on 29th September 2004, within 3 months.

We wish Samadhan success in future projects,

Sincerely,


Father James Santhanam SJ
Financial Controller



Email : xl@xlri.ac.in